music products from Marquis Music Inc. 144 Front Street West, Suite 460 Toronto, Canada M5J 2L5 Tel (416) 595-5498 Fax (416) 595-5487

Dear ATARI Dealer:

## Update!

## New Lower Prices!

Because of the recent decline in memory chip price, we are able <u>lower</u> the dealer price for the MUSICBOX.

The new Dealer price as of November 1, 1989 is:

| MUSICBOX (MARQ 100)             | Dealer Cost | 4% cash  | Net       |
|---------------------------------|-------------|----------|-----------|
| A (1-2 units)                   | \$ 600.00   | \$ 24.00 | \$ 576.00 |
| B (3-10 units)                  | \$ 550.00   | \$ 22.00 | \$ 528.00 |
| C. (10+ units)                  | \$ 500.00   | \$ 20.00 | \$ 480.00 |
| MUSICBOX Accessories            |             |          |           |
| Rack mount kit (MARQ 150)       | 10.00       | .40      | 9.60      |
| Atari expander cable (MARQ 151) | 15.00       | .60      | 14.40     |

Terms: FOB Falconer, N.Y., shipped UPS COD Collect, unless otherwise specified.

This makes the MUSICBOX an even better value for both you and your customers!

(Please ignore the prices in the attached material, which was printed earlier.)

We hope to hear from you

Yours sincerely,

Earl Rosen President